

# **Ministry of Provincial Revenue**

## **Core Services Review**

**Hon. Bill Barisoff  
December 5, 2001**

# Ministry Mandate

- **To collect taxes and debts to fund services for the citizens of the province.**

# Ministry Summary

➔ Expenditures	\$87.3M
➔ Revenue	\$10.1B
➔ Loans and Guarantees	\$476.0M
➔ Accounts Receivable	\$495.4M

# Vision for the Future

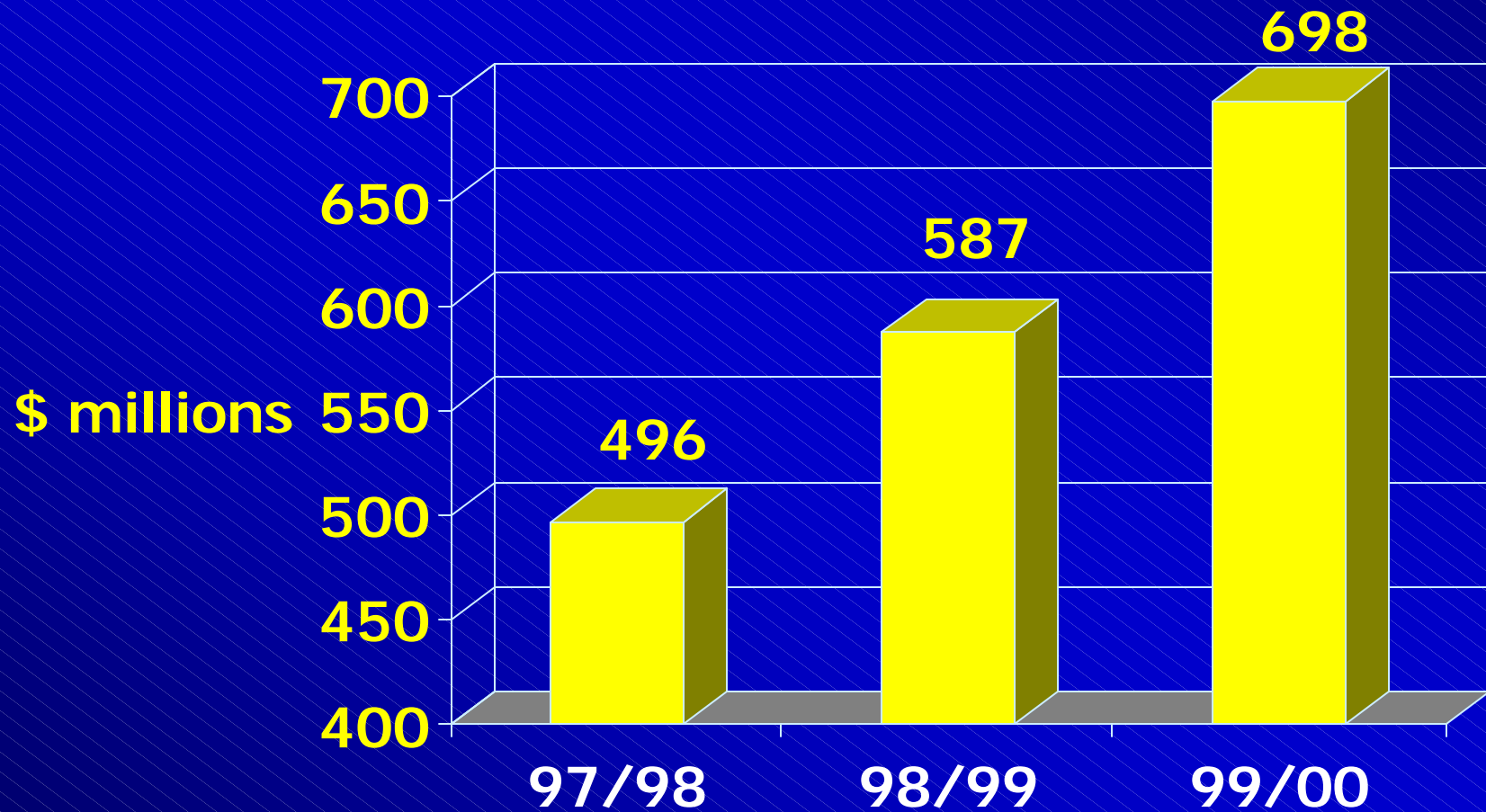
**We will be the centre of excellence for revenue and debt collection in government, through quality customer service and strategic investments in technology and people.**

# Our Main Challenges

## ■ Revenue Loss:

- Estimated at 0.1% to 20%, depending on revenue source:
  - Forestry: \$13M - \$52M
  - Property Transfer Tax: \$2M to \$6M
  - Tobacco tax loss: \$200M

# Our Main Challenge - Increasing Overdue Accounts Receivable



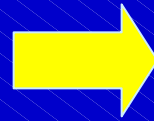
# What We Need To Do

- Enhanced education for stakeholders to increase recovery of revenues owed to government
- Better accounts receivable management
- Increased enforcement

# How To Get There - Strategic Shift 1

From

**Inconsistent  
administration,  
policies,  
practices**



To

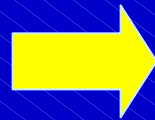
**Centralized  
Collections/  
Corporate  
Accounts  
Receivable  
System**



# How To Get There - Strategic Shift 2

From

Lack of focus  
on best  
practices and  
costs



To

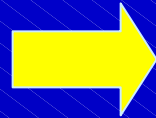
More effective  
processes:

- single business I.D. #s
- electronic filing/payment
- targeted enforcement

# How To Get There - Strategic Shift 3

From

Spending-  
focused  
organization



To

Performance-  
focused  
organization that is  
results oriented:  
better measurement  
and achievement of  
targets

# Measuring the Benefits

- Net income generated
- Effectiveness of voluntary compliance
- Administration costs per \$ of revenue collected
- Level of overdue accounts receivable

# Vision for the Future

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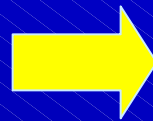
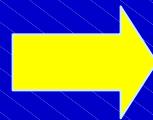
# Request for Cabinet Approval

## From

**Inconsistent  
policies/admin.**

**Lack of focus**

**Spending-  
focused  
organization**



## To

**Centralized  
collections**

**More effective  
processes**

**Performance-  
focused  
organization**